8/14/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0687
August 6, 1987

JUNE

| | CANADIAN PRODUCERS 1987 | 1986 | Change % | UNITED STATES PRODUCERS 1987 | 1986 | Change % | TOTAL CANADIAN & U.S. PRODUCERS 1987 | 1986 | Change % |
|---|---|---|---|---|---|---|---|---|---|
| Beginning Inventory | 1,309,667 | 1,494,994 | -12.4% | 271,314 | 309,622 | -12.4% | 1,580,981 | 1,804,616 | -12.4% |
| (+) Production | 701,149 | 620,366 | 13.0% | 104,591 | 96,729 | 8.1% | 805,740 | 717,095 | 12.4% |
| (-) Ending Inventory | 1,259,676 | 1,690,234 | -25.5% | 219,620 | 294,222 | -25.4% | 1,479,296 | 1,984,456 | -25.5% |
| (=) Total Disappearance | 751,140 | 425,126 | 76.7% | 156,285 | 112,129 | 39.4% | 907,425 | 537,255 | 68.9% |
| (-) Exports | 284,208 | 201,128 | 41.3% | 93,686 | 49,602 | 88.9% | 377,894 | 250,730 | 50.7% |
| (=) Disappearance-Canada & United States | 466,932 | 223,998 | 108.5% | 62,599 | 62,527 | .1% | 529,531 | 286,525 | 84.8% |

FERTILIZER YEAR - JULY - JUNE

| | CANADIAN PRODUCERS 1986/87 | '85/86 | Change % | UNITED STATES PRODUCERS 1986/87 | '85/86 | Change % | TOTAL CANADIAN & U.S. PRODUCERS 1986/87 | '85/86 | Change % |
|---|---|---|---|---|---|---|---|---|---|
| Beginning Inventory | 1,690,234 | 2,049,854 | -17.5% | 294,222 | 300,800 | -2.2% | 1,984,456 | 2,350,654 | -15.6% |
| (+) Production | 7,750,866 | 7,186,703 | 7.9% | 1,343,553 | 1,210,084 | 11.0% | 9,094,419 | 8,396,787 | 8.3% |
| (-) Ending Inventory | 1,259,676 | 1,690,234 | -25.5% | 219,620 | 294,222 | -25.4% | 1,479,296 | 1,984,456 | -25.5% |
| (=) Total Disappearance | 8,181,424 | 7,546,323 | 8.4% | 1,418,155 | 1,216,662 | 16.6% | 9,599,579 | 8,762,985 | 9.5% |
| (-) Exports | 3,221,291 | 2,380,940 | 35.3% | 611,768 | 464,063 | 31.8% | 3,833,059 | 2,845,003 | 34.7% |
| (=) Disappearance-Canada & United States | 4,960,133 | 5,165,383 | -4.0% | 806,387 | 752,599 | 7.1% | 5,766,520 | 5,917,982 | -2.6% |

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| FY 1986/87 | 1,885 | 1,921 | 1,811 | 2,092 | 2,365 | 2,101 | 1,817 | 1,869 | 1,763 | 1,510 | 1,581 | 1,479 |
| FY 1985/86 | 2,186 | 2,077 | 2,037 | 2,205 | 2,452 | 2,304 | 2,068 | 1,998 | 2,202 | 1,894 | 1,805 | 1,984 |

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1987

| | PRODUCTION | | | ENDING INVENTORY June 30 | | | | DISAPPEARANCE | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 1987 | JUN | 1986 | MINE SITE | OFFSITE | 1987 | 1986 | 1987 | JUN | 1986 |
| MURIATE | | | | | | | | | | |
| Special Std. | 13,490 | | 27,542 | 57,518 | 24,044 | 81,562 | 38,259 | -13,885 | | 34,242 |
| Standard | 248,749 | | 187,089 | 329,599 | 149,102 | 478,701 | 544,432 | 221,155 | | 146,756 |
| Chemical | 10,550 | | 7,028 | 7,443 | 4,338 | 11,781 | 7,432 | 8,139 | | 6,073 |
| Coarse | 212,057 | | 178,770 | 113,822 | 241,825 | 355,647 | 596,827 | 300,812 | | 113,669 |
| Granular | 265,352 | | 248,265 | 248,821 | 106,632 | 355,453 | 570,869 | 317,534 | | 182,241 |
| Soluble | 36,075 | | 58,441 | 77,574 | 62,671 | 140,245 | 138,330 | 52,374 | | 40,545 |
| SULPHATES | 19,467 | | 9,960 | 45,033 | 10,874 | 55,907 | 88,307 | 21,296 | | 13,729 |
| TOTAL | 805,740 | | 717,095 | 879,810 | 599,486 | 1,479,296 | 1,984,456 | 907,425 | | 537,255 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | JUNE | |
| | 1987 | JUN 1986 | 1987 | JUN 1986 | 1987 | JUN 1986 | 1987 | JUN 1986 | 1987 | 1986 |
| MURIATE | | | | | | | | | | |
| Special Std | - | - | 12,773 | 33,674 | - | - | - | - | 12,773 | 33,674 |
| Standard | 23,934 | 22,283 | 207,600 | 88,981 | 23,438 | 12,782 | 15,930 | 2,481 | 270,902 | 126,527 |
| Chemical | - | - | - | - | 7,094 | 5,934 | 403 | - | 7,497 | 5,934 |
| Coarse | 268,303 | 81,324 | 36,274 | 36,335 | - | - | - | - | 304,577 | 117,659 |
| Granular | 220,637 | 74,664 | 94,916 | 70,908 | - | - | - | - | 315,553 | 145,572 |
| Soluble | 28,666 | 14,031 | 264 | 11,468 | 8,393 | 7,491 | - | 3,260 | 37,323 | 36,250 |
| SULPHATES | 10,897 | 7,119 | 9,734 | 3,571 | 1,894 | 297 | - | 52 | 22,525 | 11,039 |
| TOTAL | 552,437 | 199,421 | 361,561 | 244,937 | 40,819 | 26,504 | 16,333 | 5,793 | 971,150 | 476,655 |

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1987

| | PRODUCTION | | ENDING INVENTORY June 30 | | | | DISAPPEARANCE | |
|---|---|---|---|---|---|---|---|---|
| | 1987 JUN | 1986 | MINE SITE | OFFSITE | 1987 | 1986 | 1987 JUN | 1986 |
| MURIATE | | | | | | | | |
| Special Standard | 13,490 | 27,542 | 57,518 | 24,044 | 81,562 | 38,259 | -13,885 | 34,242 |
| Standard | 224,213 | 150,638 | 260,397 | 146,364 | 406,761 | 417,669 | 171,864 | 90,233 |
| Chemical | 8,643 | 5,779 | 6,676 | 4,338 | 11,014 | 4,181 | 6,927 | 5,174 |
| Coarse | 195,607 | 171,177 | 103,168 | 241,825 | 344,993 | 583,241 | 284,906 | 105,705 |
| Granular | 224,693 | 207,466 | 170,759 | 105,151 | 275,910 | 515,078 | 250,727 | 152,252 |
| Soluble | 34,503 | 57,764 | 76,765 | 62,671 | 139,436 | 131,806 | 50,601 | 37,520 |
| TOTAL | 701,149 | 620,366 | 675,283 | 584,393 | 1,259,676 | 1,690,234 | 751,140 | 425,126 |

| | AGRICULTURAL SALES | | | | NON-AGRICULTURAL SALES | | | | TOTAL AG & NON-AG SALES JUNE | |
|---|---|---|---|---|---|---|---|---|---|---|
| | U.S. & CANADA | | EXPORTS | | U.S. & CANADA | | EXPORTS | | | |
| | 1987 JUN | 1986 | 1987 JUN | 1986 | 1987 JUN | 1986 | 1987 JUN | 1986 | 1987 | 1986 |
| MURIATE | | | | | | | | | | |
| Special Std | - | - | 12,773 | 33,674 | - | - | - | - | 12,773 | 33,674 |
| Standard | 15,257 | 16,187 | 177,047 | 71,142 | 16,316 | 5,786 | 15,540 | 150 | 224,160 | 93,265 |
| Chemical | - | - | - | - | 6,434 | 5,034 | 400 | - | 6,834 | 5,034 |
| Coarse | 258,863 | 79,284 | 32,277 | 32,936 | - | - | - | - | 291,140 | 112,220 |
| Granular | 195,976 | 67,186 | 46,171 | 48,498 | - | - | - | - | 242,147 | 115,684 |
| Soluble | 28,666 | 13,430 | - | 11,468 | 7,252 | 7,242 | - | 3,260 | 35,918 | 35,400 |
| TOTAL | 498,762 | 176,087 | 268,268 | 197,718 | 30,002 | 18,062 | 15,940 | 3,410 | 812,972 | 395,277 |

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1987

| | PRODUCTION JUN | | ENDING INVENTORY June 30 | | | | DISAPPEARANCE JUN | |
|---|---|---|---|---|---|---|---|---|
| | 1987 | 1986 | MINE SITE | OFFSITE | 1987 | 1986 | 1987 | 1986 |
| MURIATE | | | | | | | | |
| Standard | 24,536 | 36,451 | 69,202 | 2,738 | 71,940 | 126,763 | 49,291 | 56,523 |
| Chemical | 1,907 | 1,249 | 767 | 0 | 767 | 3,251 | 1,212 | 899 |
| Coarse | 16,450 | 7,593 | 10,654 | 0 | 10,654 | 13,586 | 15,906 | 7,964 |
| Granular | 40,659 | 40,799 | 78,062 | 1,481 | 79,543 | 55,791 | 66,807 | 29,989 |
| Soluble | 1,572 | 677 | 809 | 0 | 809 | 6,524 | 1,773 | 3,025 |
| SULPHATES | 19,467 | 9,960 | 45,033 | 10,874 | 55,907 | 88,307 | 21,296 | 13,729 |
| TOTAL | 104,591 | 96,729 | 204,527 | 15,093 | 219,620 | 294,222 | 156,285 | 112,129 |

| | AGRICULTURAL SALES U.S. & CANADA JUN | | AGRICULTURAL SALES EXPORTS JUN | | NON-AGRICULTURAL SALES U.S. & CANADA JUN | | NON-AGRICULTURAL SALES EXPORTS JUN | | TOTAL AG & NON-AG SALES JUNE | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 1987 | 1986 | 1987 | 1986 | 1987 | 1986 | 1987 | 1986 | 1987 | 1986 |
| MURIATE | | | | | | | | | | |
| Standard | 8,677 | 6,096 | 30,553 | 17,839 | 7,122 | 6,996 | 390 | 2,331 | 46,742 | 33,262 |
| Chemical | - | - | - | - | 660 | 900 | 3 | - | 663 | 900 |
| Coarse | 9,440 | 2,040 | 3,997 | 3,399 | - | - | - | - | 13,437 | 5,439 |
| Granular | 24,661 | 7,478 | 48,745 | 22,410 | - | - | - | - | 73,406 | 29,888 |
| Soluble | - | 601 | 264 | - | 1,141 | 249 | - | - | 1,405 | 850 |
| SULPHATES | 10,897 | 7,119 | 9,734 | 3,571 | 1,894 | 297 | - | 52 | 22,525 | 11,039 |
| TOTAL | 53,675 | 23,334 | 93,293 | 47,219 | 10,817 | 8,442 | 393 | 2,383 | 158,178 | 81,378 |